

## Publications by Prof. Dr. Frauke von Bieberstein

### Refereed Journals and Proceedings

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- Fiederling, K., Schiller, J. and von Bieberstein, F. (2018): Can we Trust Consumers' Survey Answers when Dealing with Insurance Fraud? *Schmalenbach Business Review*, 70(2), S. 111-147. DOI: 10.1007/s41464-017-0041-z
- von Bieberstein, F., Feess E., Fernando, J. F., Kerzenmacher, F. and Schiller, J. (2017): Moral hazard, risk sharing, and the optimal pool size. *Journal of Risk and Insurance*. DOI:10.1111/jori.12211
- von Bieberstein, F. and Schiller, J. (2017): Contract design and insurance fraud: an experimental investigation. *Review of Managerial Science*. DOI:10.1007/s11846-017-0228-1
- Auriol, E., Friebel, G. and von Bieberstein, F. (2016): The firm as the locus of social comparisons: Internal labor markets versus up-or-out. *Journal of Economic Behavior and Organization*, 121, 41-59.
- Hack, A., von Bieberstein, F. and Kraiczy, N. D. (2016): Reference point formation and new venture creation. *Small Business Economics*, 46(3), S. 447-465.
- Hack, A. and von Bieberstein, F. (2015): How expectations affect reference point formation: an experimental investigation. *Review of Managerial Science*, 9(1), 33-59.
- Kräkel, M., Szech, N. and von Bieberstein, F. (2014): Externalities in recruiting. *Journal of Economic Behavior and Organization*, 107, 123-135.
- Hack, A., von Bieberstein, F. and Kraiczy, N.D. (2014): Applying prospect theory to predict new venture creation. *Academy of Management Best Paper Proceedings*, 1-7.
- Lammers, F. (2010): Fairness in delegated bargaining. *Journal of Economics and Management Strategy*, 19(1), 169-183.
- Jost, P.-J. and Lammers, F. (2010): Organization of project evaluation and implementation under moral hazard. *Journal of Institutional and Theoretical Economics*, 166(2), 212-238.
- Lammers, F. and Schiller, J. (2010): Einflussfaktoren für betrügerisches Verhalten von Versicherungsunternehmern: erste experimentelle Befunde. *Zeitschrift für die gesamte Versicherungswissenschaft*, 99(5), 649-663.
- Jost, P.-J. and Lammers, F. (2009): The organization of project evaluation under competition. *Review of Managerial Science*, 3(2), 141-155.
- Hack, A. and Lammers, F. (2009): Gender as a moderator of the fair Process effect. *Social Psychology*, 40(4), 202-211.
- Hack, A. and Lammers, F. (2008): When social accounts work: evidence from ultimatum games. *Current Research in Social Psychology*, 13(14), 161-174.

### **Articles in Books and other Journals**

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- Jost, P.-J. and Lammers, F. (2013): Strategische Anreizgestaltung, in: Stock-Homburg/Wolff (Hrsg.), Handbuch Personalmanagement, 2. Auflage, Gabler-Verlag, Wiesbaden.
- Hack, A. and Lammers, F. (2007): Fairness im Unternehmen. wisu – das Wirtschaftsstudium, 8/9, 1078-1082.

### **Monographs**

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- Lammers, F. (2005): Management operationeller Risiken in Banken, DUV-Gabler, Wiesbaden.