

KURZLEBENS LAUF Oliver Ahlers

PRAKTISCHE ERFAHRUNG

Geschäftsführer Friedrich Ahlers GmbH

Senior Consultant, CEO Projects, Beiersdorf AG

Consultant, Boston Consulting Group

AUSBILDUNG

Promotion, WHU Otto Beisheim School of Management, Prof. Hack/ Prof. Kellermanns

Master of Science Public Policy and Administration, London School of Economics and Political Science

Diplom Ökonom, Universität Witten Herdecke

SONSTIGES

Stipendiat Stiftung der Deutschen Wirtschaft

VERÖFFENTLICHUNGEN

Michel, A./ Ahlers, O./ Hack, A./ Kellermanns, F.W. (2018): Who is the King of the Hill? On Bargaining Power in Private Equity Buyouts. Long Range Planning, forthcoming.

Ahlers, O./ Hack, A./ Madison, K./ Kellermanns, F.W./ Wright, M. (2017): Is it all about money? – Affective commitment and the difference between family and non-family sellers in buyouts. *British Journal of Management* 28, 159–179

Ahlers, O./ Hack, A./ Kellermanns, F.W./ Wright, M. (2016): Opening the black box: power in buyout negotiations and the moderating role of private equity specialization. *Journal of Small Business Management* 54, 1171-1192.

Ahlers, O./ Hack, A./ Kellermanns, F.W. (2014): “Stepping into the buyers’ shoes”: Looking at the value of family firms through the eyes of private equity investors. *Journal of Family Business Strategy* 5, 384-396.

Ahlers, O./ Michel, A./ Hack, A. (2019): «My children do not want the firm»: private equity as a succession option in family businesses – a review and future direction. In: Wright, M. et al. (Hrsg.): *The Routledge Companion to Management Buyouts*

Ahlers, Oliver (2014): Family firms and private equity: A collection of essays on value creation, negotiation, and "soft factors." Springer Gabler, Dissertation